# BUDGETING & FORECASTING for A/E/C Firms with PowerExcel

## Become more profitable. Make informed and timely decisions.

### **BOTTOM-UP REVENUE PLANNING**

Allow users to plan for, report and forecast key metrics like: Utilization %, Multiplier, Labor & Net Revenue, Billed Hours, Average Billing Rate Users can also see this by profit center or discipline

#### **TOP-DOWN REVENUE PLANNING**

Allows users to plan for, report, and forecast their hard backlog as well as their opportunity pipeline. This sub-module allows users to track revenue by project manager, client, location, and/or department.

#### **GAP ANALYSIS REPORT**

This report marries the Bottom-Up Revenue Plan (Supply) with the Top-Down Revenue Plan (Demand). It shows historical data & provides a 12-month view into the future.

# **BUDGETING & CONTINUOUSLY ROLLING FORECASTING**

12-month plans are often outdated before they even begin. You need a way to adjust your plan and successfully address changes in market conditions. Give your finance team the tools to be more productive while simplifying the input process for budget & forecast contributors.

- Complete automation of budgeting, forecasting and financial inquiry functions
- Turns budgeting and forecasting into a business tool, not an administrative burden.
- Stay in Excel our tool presents itself in Excel, but all data resides in a centralized warehouse
- Variance analysis with drill down to transactional data
- Connects all your disparate data sources for "one version of the truth"
- Includes a Business Intelligence platform for ad-hoc operational and financial reporting

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19	Cost Of Goods Sold	852.5	0.0	9.0	58.5	0.0	0.0	0.0	-	
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BI Tech has helped top ENR firms across the country to forecast and prepare for the ebbs & flows that all professional service firms deal with.

