

# BUDGETING & FORECASTING for A/E/C Firms with PowerExcel

*Become more profitable. Make informed and timely decisions.*

## BOTTOM-UP REVENUE PLANNING

Allow users to plan for, report and forecast key metrics like:

Utilization %, Multiplier,  
Labor & Net Revenue, Billed Hours,  
Average Billing Rate

Users can also see this by profit center or discipline

## TOP-DOWN REVENUE PLANNING

Allows users to plan for, report, and forecast their hard backlog as well as their opportunity pipeline. This sub-module allows users to track revenue by project manager, client, location, and/or department.

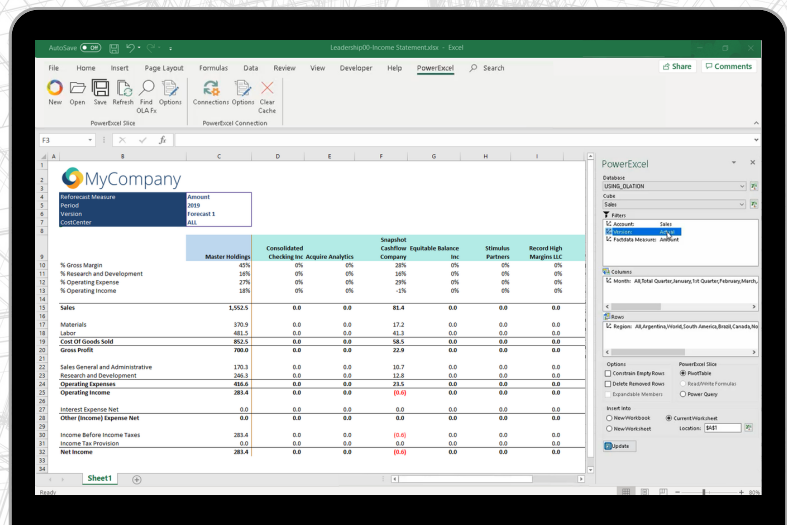
## GAP ANALYSIS REPORT

This report marries the Bottom-Up Revenue Plan (Supply) with the Top-Down Revenue Plan (Demand). It shows historical data & provides a 12-month view into the future.

## BUDGETING & CONTINUOUSLY ROLLING FORECASTING

12-month plans are often outdated before they even begin. You need a way to adjust your plan and successfully address changes in market conditions. Give your finance team the tools to be more productive while simplifying the input process for budget & forecast contributors.

- Complete automation of budgeting, forecasting and financial inquiry functions
- Turns budgeting and forecasting into a business tool, not an administrative burden.
- Stay in Excel – our tool presents itself in Excel, but all data resides in a centralized warehouse
- Variance analysis with drill down to transactional data
- Connects all your disparate data sources for “one version of the truth”
- Includes a Business Intelligence platform for ad-hoc operational and financial reporting



BI Tech has helped top ENR firms across the country to forecast and prepare for the ebbs & flows that all professional service firms deal with.